

Message Text

UNCLASSIFIED

PAGE 01 BOGOTA 04306 122159Z

43

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 104880

R 121638Z MAY 75
FM AMEMBASSY BOGOTA
TO SECSTATE WASHDC 8556
INFO USDOC WASHDC
AMCONSUL CALI
AMCONSUL MEDELLIN

UNCLAS BOGOTA 4306

USDOC FOR FOREIGN INVESTMENT SERVICES STAFF

EO 11652: NA
TAGS: BPRO BR CO DR SF
SUBJ: FOREIGN LICENSING OPPORTUNITY: PANELFOLD DOORS INC.,
WOOD FOLDING DOORS: OPPORTUNITY NO. 3-75-015

REF: STATE A-1947

THE FOL COLOMBIAN FIRMS HAVE EXPRESSED INTEREST IN OBTAINING
FULL DETAILS ON THE L HENSING AGREEMENT PROPOSAL FOR THE MANU-
FACTURE AND MARKETINGEXF PANELFOLD'S WOOD FOLDING DOORS AND
PARTITIONS, PVC FOLDING DOORS AND OPERABLE WALLS.

1. SOLUX SA
ATT DARIO A QUIJANO, MGR
CALLE 12 NO. 34-60 PHONE 471392
BOGOTA COLOMBIA

2. INDUSTRIAS METALICAS HUNTER DOUGLAS SA
CALLE 21 NO. 72-20 PHONE 604649
BOGMGA VUCOLOMBIA

NOTWITHSTANDING PANELFOLD'S DENIAL OF PREVIOUS CONTACTS IN
COLOMBIA, EMBASSY UNDERSTANDS THAT SOLUX IS ALREADY MANUFACTURING
WOOD FOLDING DOORS IN COLOMBIA UNDER AN AGREEMENT WITH PANELFOLD.
MOREOVER, CONVERSATIONS WERE REPORTEDLY HELD IN BOGOTA A MONTH
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AGO BETWEEN PANELFOLD OFFICIALS AND REPS OF SOLUX AND HUNTER

DOUGLAS FOR A PROPOSED JOINT VENTURE.

3. NACIONAL DE PERSIANAS SA
(DIVISION OF FABRICA DE PERSIANAS GOMEZ SA)
ATTN IGNACIO DELGADO, MGR
CARRERA 34 NO. 15-50 PHONE 376323
BOGOTA COLOMBIA

4. MARTAL DE COLOMBIA LTDA
ATTN ORLANDO RODRIGUEZ BERNAL, MANAGER
APARTADO AEREO 8161
CALLE 12 NO. 44-45 PHONE 373527
BOGOTA COLOMBIA

5. CARPINTERIAS INDUSTRIALES LTDA
(DIVISION OF MADERAS Y METALES LTDA)
ATTN LEONEL TORO GIRALDO, MGR
CALLE 12-B NO. 28-70 PHONE 376678
BOGOTA COLOMBIA.
VAKY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 12 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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From: BOGOTA
Handling Restrictions: n/a
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Margaret P. Grafeld
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05 JUL 2006

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TAGS: BPRO, BR, CO, DR, SF
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